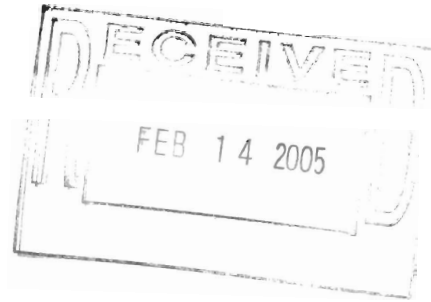


February 5, 2005

Mr P Twomey
President & CEO,
ICANN Corporation
4676 Admiralty Way, Suite 330
Marina del Rey, CA 90292-6601
USA



RE: .net Registry Proposals

Dear Mr Twomey,

I don't think I have ever written you before. Let that be an indicator how important I feel about the need to keep the .net Registry with Verisign.

Historically, Bulkregister has had a rocky relationship with Verisign. As you may recall, we even went to court against them once and won a temporary injunction.

However, I have seen in the past year a significant change in Verisign, which I believe to be due to their sale of Network Solutions. I believe they are truly focused on Bulkregister today as a vendor that is anxious to please. Of all the registries that service Bulkregister currently, Verisign has by far the fullest array of services and the highest degree of professionalism.

Bulkregister has a very special business-to-business focus in its business model. Most of our clients are really not as concerned about the price of their domain as they are of the stability of their name. Additionally, most of our clients do not truly understand the functionality of the registry vs. the registrar. If the registry goes down, we take all the blame. We want to see a highly stable redundant platform at the registry. If you were to judge who should win the registry by amount of capital invested in a registry platform, Verisign would win 10 times over.

Therefore, I strongly endorse Verisign as the preferred registry for .net. The endorsement comes due to their professional demeanor, full range of products and services, and most especially to the investment they have made in registry technology, which far surpasses that of any other candidate for the .net registry.

Do not hesitate to contact me with any questions or to discuss the matter further.

Sincerely,

Thomas V. Cunningham
CEO

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